



## **SALESPERSON**

**Custom Engineered, Rapid Erection Structural Steel**

### **We are:**

A multi-disciplined, award winning industry leader, comprising a talented team of engineers, draftsmen, project managers, estimators, fabricators and administration staff. Steady growth in size has us numbering over 70 staff across our three locations.

#### **idec is more than just a remarkable place to work**

With a dynamic leadership team recognising individual needs while applauding team efforts, **idec** is perfectly poised to capitalise on an enviable history of completed projects and recent key acquisitions. Now we're on the look-out for other great people to join us as we continue to succeed!

### **You are:**

- Experienced in sales in the construction or allied industries.
  - Excited by sales and seeing a project come to life.
    - Looking for a change, a new challenge.
    - Experience in using Microsoft Office.
    - A skilled communicator at all levels.
    - Capable of reading structural plans.

### **The Role:**

Based at our Murarrie Head Office and reporting to the Sales Manager, you will source leads, estimate, and present sales quotations and tenders to a range of potential clients, with a view to increasing **idec's** market share in the Custom Engineered Kit Buildings sector. As a key member of **idec's** Sales & Estimating Team, you will also represent **idec** at official functions (both locally and interstate) as well as have critical input on marketing direction.

### **The Rewards:**

**Outstanding package tailored to the right applicant involving any of:**

- Base salary
- Profit share (after qualifying period)
  - Superannuation
- Yearly, performance based review
  - Target bonuses
- Extended annual leave

**You are invited to explore your new career by viewing our website**

[www.idec.com.au](http://www.idec.com.au)

**Applications to: [employment@idec.com.au](mailto:employment@idec.com.au)**

**Enquiries please call Denis Coffey (Sales Manager): 07 3908 9600**